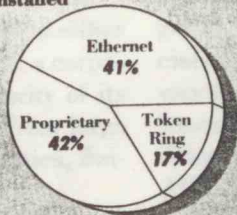


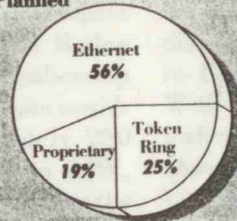
MAC Stats

PC LANS AT U.S. DEC VAX SITES

Installed



Planned



Distribution by Type

By embracing
Token Ring technology,
Apple can address a
larger market at
DEC VAX sites

Source: Computer Intelligence

MAC GOES TO COURT

The State of Maine, led by judges and lawyers, has become one of the most advanced states in regards to the use of computers by its legal system, according

MACS HELP TRACK OIL SPILL

BY GREGORY QUICK

Valdez, Alaska

At the home port of the ill-fated Exxon Valdez oil tanker, the National Oceanic and Atmospheric Agency (NOAA), in conjunction with the U.S. Coast Guard, is using Macintosh computers to track the progress of the oil spill and cleanup in Prince William Sound.

"It's a visual information system that tracks the oil spill cleanup effort," said Peter Honebein, an independent developer who put together the program with the Coast Guard, NOAA and Silicon Beach Software Inc. "It takes daily reports from on-site observers and summarizes the information to be

presented in a graphical manner." The program uses maps from digitalized Exxon Corp. photos, and pictures that are scanned into the computer. The images are then converted onto Silicon Beach's SuperCard stacks and colored with the company's SuperPaint.

The federal government has required Exxon to provide the Coast Guard with a schedule for the cleanup. The entire cleanup is divided into units called clydes, which determine the man hours needed for any particular beach. The initial cleanup must be finished before Sept. 15. That date was chosen because it is after this day that

the weather in Alaska generally turns bad for the winter.

Coast Guard Admiral Clyde Robins uses the customized Silicon Beach programs to compare Exxon's stated progress with the schedule. The program shows the information in several separate graphical manners, including graphs that show work-in-progress, amount of oil on a given beach, and total estimated time for cleanup, said Lt. Commander Jack Reed, who



Photo/Tom Gillespie

Cleaning up the oil.

oversees the data entry for the Coast Guard.

The Coast Guard's Hazardous Waste Response Group, which is equipped with Macintosh computers service-wide, will handle the program when

Continued on page 31

Mac is Mixed Blessing on Wall Street

BY ALISON CALDERBANK

New York

Despite the odds stacked against it—high prices and unsatisfactory reseller service and support—the brokerage firm Cantor Fitzgerald is pioneering the use of Macintoshes on Wall Street.

The project of bringing Macs into Cantor Fitzgerald began last March when Steven

have been \$40,000, Francesco said. "\$30,000 was saved in the first two weeks [of Mac ownership,]" he added. "On a productivity basis,



Photo/Daniel J. J. J.

Cantor Fitzgerald's Francesco

working with a nearby Businessland. "I'd like to give up all of them," he said.

"There's

PCs and compatibles.

The Macintosh is a "powerful processor for trend analysis," Francesco said, but it needs "industry specific software." There is "so much good [general] software, you want to use it all," he said. The lack of a listing of available software, complete with a rating of some sort, is something that can be reme-

to be more
er user group,

surprised we aren't already a
member."

"The customer is always the
one who determines your prod-
uct development, and this is an
excellent way to exchange in-
formation and points of view
with our customers," he ex-
plained.

While that message would be
typical of most user groups, the
members themselves aren't.

"I just don't have the time to
belong [to APX] and a user
group," said Clare Hart, spe-
cial projects manager in the Ad-
vanced Systems Group for Dow
Jones & Co., and also the mid-
Atlantic chapter president for APX.

"At user groups you find us-
ers that are more interested in
discussing what tools they use
in PageMaker," Hart said. With
more than 200 Macintoshes in-
stalled throughout the Dow
Jones offices, "I'm more inter-
ested in finding out ways of
managing my network."

"Instead of us checking every
Macintosh product to see how
it works, we can talk to other
members about their experi-
ences with certain solutions
and see how it worked for
them," Hart said. "The corpo-
rate orientation is very impor-
tant."

The city of Mountain View,
Calif., is also a member of the

information is APX's primary
goal, and for that reason alone is
worth the \$100 membership fee
charged by APX.

"If some other member has
come up against a particular
problem, then I don't have to
bang my head up against it to
solve it," Maloney said. "It

customers and what developers
can provide.

"I think APX as an associa-
tion would be more effective
asking for something than I
would be all by myself yelling
my head off," he added.

Most other APX members in-
dicated that they wouldn't mind

organization of the marketing
department in July, seems
somewhat uncertain how to ap-
proach APX.

"They've done some very in-
teresting and innovative things
for us," said Craig Elliot, Ap-
ple's marketing manager for
professional associations. ◀

the
our
that
uc-
Ap-
s in
uc-
vity

MACS AID CLEANUP EFFORT

Continued from page 29

the final development is fin-
ished. "We have 30 field moni-
tors sending in daily reports on
how much beach has been
cleaned today, which we feed
into our Macs," Reed said.

Much of the initial informa-
tion for the program came from
the Hazardous Materials Re-
sponse Branch of the NOAA,
which was on the scene within
24 hours after the Exxon Valdez
was on the rocks, bringing along
a Macintosh SE to be used as the
heart of its operation at the spill
site.

"We use the Macintosh for
trajectory forecasting, to tell us
where [the oil] is going," said
Dean Dale, a data manager for
NOAA. "We update the maps
daily, using information gained
from fly-overs by helicopters
and fixed-wing aircraft, and

then send the information via E-
mail to our headquarters in Se-
attle, where it is then faxed to
Washington."

The sheer size of the spill and
the vast number of maps needed
to cover the entire area has
placed a burden on microcom-
puters, even ones that come
equipped with 8M bytes of
RAM. To solve that problem,
Dean turned to Fox Software
Inc.'s FoxBASE +/Mac to store
and cross reference the maps.

"This will allow the maps to
be stored on our minicomputer
in Seattle, and can be called up
for updates only," Dale said.

The graphics abilities of the
Macintosh are what made the
whole cleanup process manage-
able, said Reed. "We could not
do this without the Macintosh."
The NOAA center in Alaska
now uses three Macintosh SEs,

one Macintosh SE/30, and six
Macintosh IIcx computers. The
IIcxs are equipped with 5M bytes
to 8M bytes of RAM, and color
monitors.

NOAA has been responding
to oil spills for 12 years, and has
brought Macintosh computers
with them ever since the com-
puter's introduction. The orga-
nization has developed a haz-
ardous material program called
CAMEO, and has scientific
support stations across the na-
tions. These stations use Mac-
intosh computers that exchange
information about spills and dis-
asters to its Seattle headquar-
ters.

The Macs used by the Coast
Guard are the center of an oper-
ation that includes 30 field
monitors, who send in daily re-
ports to six Coast Guard staff
members. ◀

air-
ine
3,"
l to
the
r, a
ck-
Ap-
ore
od-
45

4
6
8
0
3
3
3
7